
NETWORKING FOR SUCCESS

“WALKING TOGETHER” – ON LIFE’S JOURNEY

Networking for Success

“Walking Together” – On Life’s Journey

Objectives:

1. Gaining an appreciation for the importance of building a strong network of support for your life.

2. Realizing that you are (in many ways) influenced by those surrounding you.

3. Developing your own “Board of Directors” to help guide you on life’s journey.



A *personal board of directors* is the small group of people that you go to for support and advice on advancing your career. Ideally, the "board" consists of individuals who have a strong personal and professional interest in seeing you flourish and succeed.

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A simple definition of Networking focuses on two areas:

- Process of making connections
- Building relationships

“You’re the average of the five people you spend the most time with,”

Jim Rohn



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Do not be misled: “Bad company corrupts good character.” I Corinthians 15:3



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“show me your friends and I’ll show you your future”



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Building your Network (Board of Directors)

This is the Brainstorming Process – Make it Fun!

Begin by writing down the names of people already in your network.

Possible Examples include:

- Members of your Faith Community
- Current and former teachers
- Parents or close friends
- People you know from a distance but would like to know better
- Contacts yet to be discovered (the seeking process)

Expand on your List: *After creating your list, you can start thinking about who these people can connect you with. If you don’t ask, you’ll never know!*

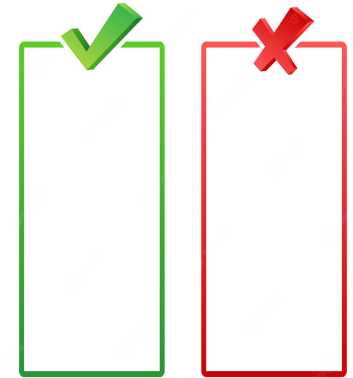


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Do's and Don'ts's of Networking:

- Don't move too fast in building your personal network
- Seek out individuals who consistently make good decisions in their lives
- Identify those who will challenge you to do better
- Listen to their advice but realize it is only advice
- Be careful when adding personal friends who have know you for a long time
- Put a lot thought into the process and be willing to make changes
- Search for those who want the best for you in both your work and faith
- Value the strength of diversity and breadth of experience
- Develop a team you can trust!
- Ultimately it is still your responsibility to make the decisions in your life



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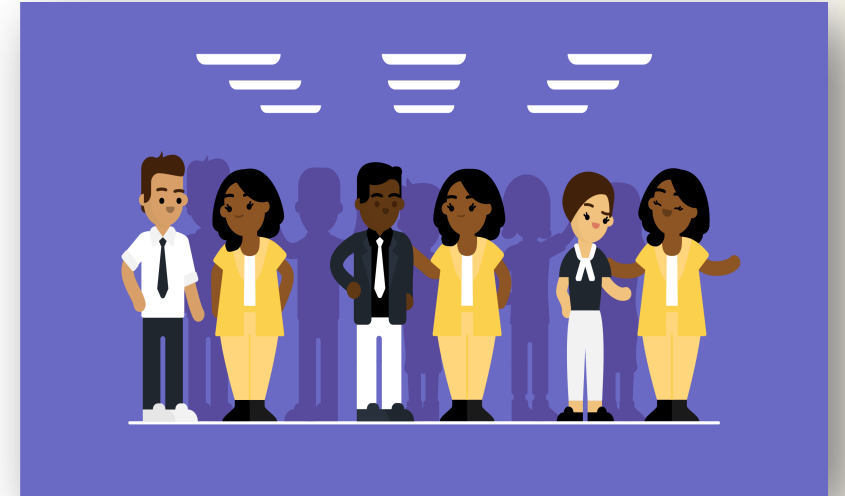
Networking for Growth & Opportunities



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Networking Exercise



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Key “Take-A-Ways”

- Be willing to do your part to build the connection
- Don’t let the Opportunity pass you by (make the call, attend the meeting, reach out)
- Be a sponge for learning and growing
- Remember you are on a journey and don’t forget the destination
- Seek to help others along the way – you might be the network connection for someone else
- Spiritual Networking is the most important!



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